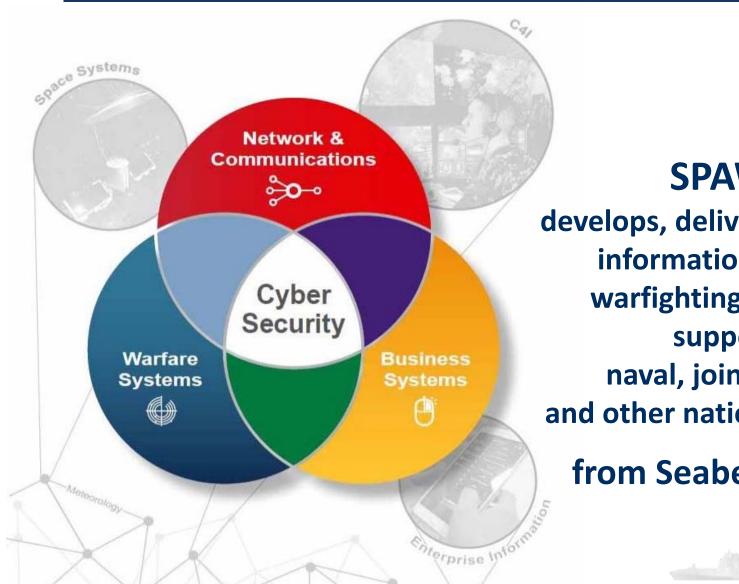




Our Primary Capabilities





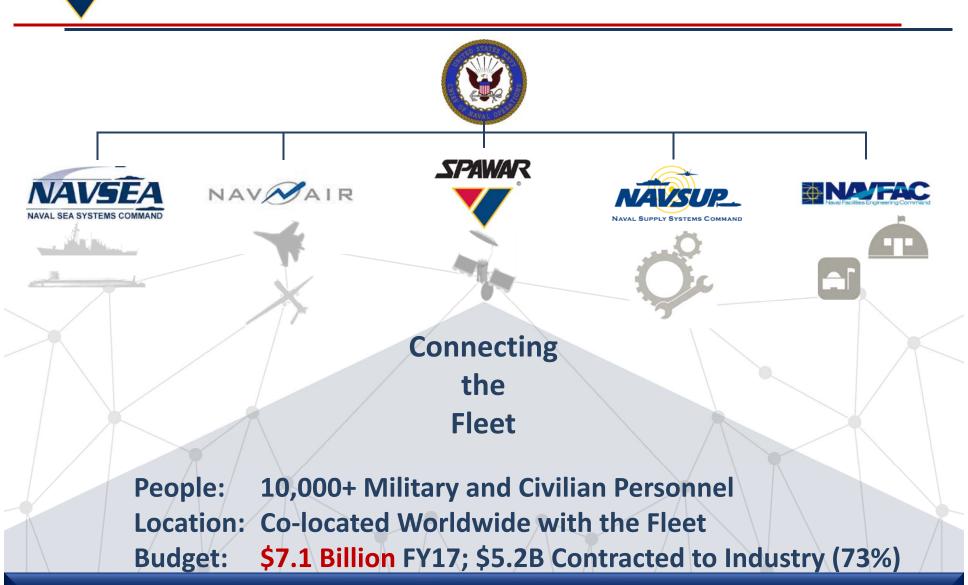
SPAWAR

develops, delivers and sustains information and cyber warfighting capabilities supporting naval, joint, coalition and other national missions....

from Seabed to Space.



SPAWAR is a Navy Acquisition Command

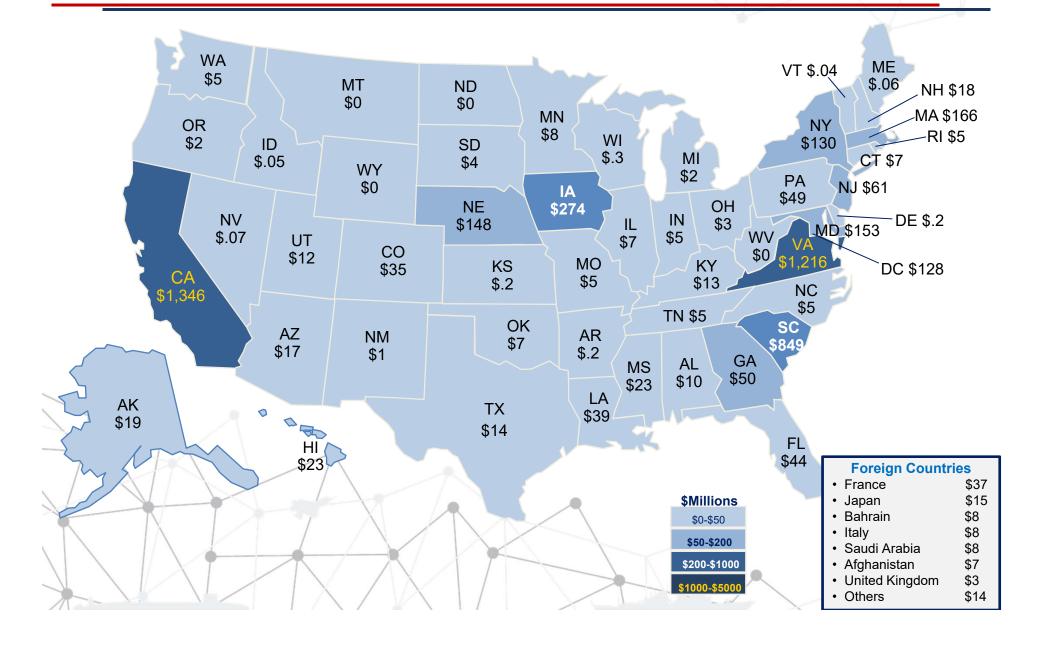


SPAWAR is the Navy's C4I, Business IT and Space Systems Technical Authority



SPAWAR SPAWAR CONTRACTS BY STATE

\$5.2 BILLION Contracted to Industry FY17 (73%)



SPAWAR in San Diego

▼ Workforce

- 5,000+ Federal Employees... 94% civilian
 - > ~5,000+ Contract Employees
- Total Wages / Benefits: \$558m /\$182 million
- Cybersecurity professionals... half of all cybersecurity jobs in San Diego (3,400 of 7k)
- Highly skilled and educated workforce, more than 160 PhDs & 1,200 Masters Degrees

Acquisition

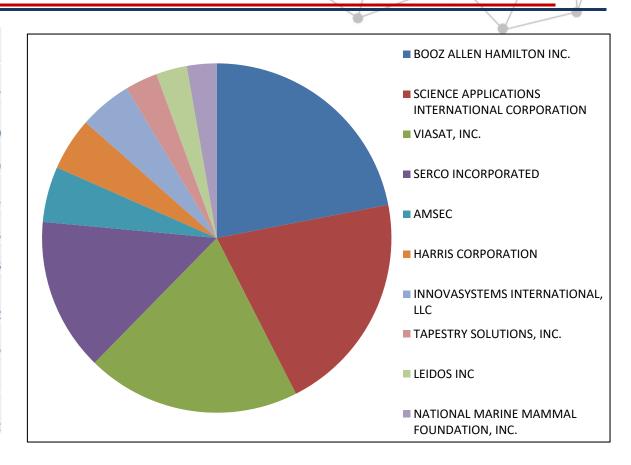
- SPAWAR contract obligations in California:
 \$ 1.4 billion (#1 State)
- SPAWAR contract obligations to San Diego:\$1.1 billion
- SPAWAR contract obligations to San Diego small businesses: \$474 million





SPAWAR Top 10 San Diego Large Businesses by FY17 Obligations

Vendor	FY17 Obligations
BOOZ ALLEN HAMILTON INC.	\$121,392,848.04
SCIENCE APPLICATIONS INTERNATIONAL CORPORATION	\$113,713,329.89
VIASAT, INC.	\$109,593,147.00
SERCO INCORPORATED	\$78,202,654.44
AMSEC	\$28,384,784.48
HARRIS CORPORATION	\$27,072,152.98
INNOVASYSTEMS INTERNATIONAL, LLC	\$27,013,369.72
TAPESTRY SOLUTIONS, INC.	\$16,555,817.33
LEIDOS INC	\$15,853,049.41
NATIONAL MARINE MAMMAL FOUNDATION, INC.	\$15,191,891.02



Source: FPDS-NG as of 9/5/18

Federal Procurement Data Systems https://www.fpds.gov/fpdsng_cms/index.php/en/

For San Diego search for:

CONTRACTING_OFFICE_NAME:"SPACE AND NAVAL WARFARE SYSTEMS"

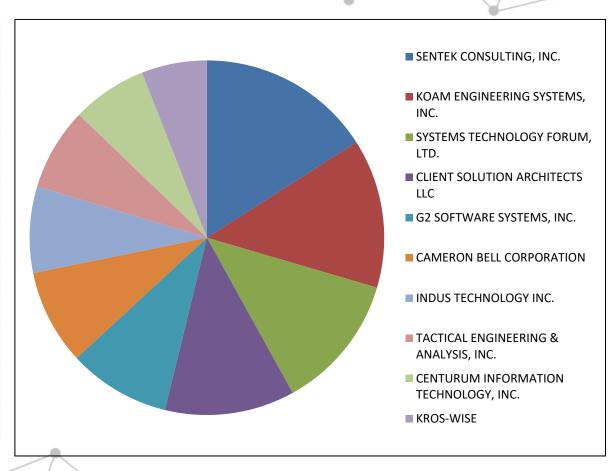
For East Coast search for:

CONTRACTING_OFFICE_NAME:"SPAWAR SYSTEMS CENTER ATLANTIC"



SPAWAR Top 10 San Diego Small Businesses by FY17 Obligations

Vendor	FY17 Obligations
SENTEK CONSULTING, INC.	\$36,371,813.96
KOAM ENGINEERING SYSTEMS, INC.	\$30,940,949.59
SYSTEMS TECHNOLOGY FORUM, LTD.	\$28,300,919.00
CLIENT SOLUTION ARCHITECTS LLC	\$26,971,143.41
G2 SOFTWARE SYSTEMS, INC.	\$21,237,785.70
CAMERON BELL CORPORATION	\$19,777,177.68
INDUS TECHNOLOGY INC.	\$17,912,677.41
TACTICAL ENGINEERING & ANALYSIS, INC.	\$17,152,020.98
CENTURUM INFORMATION TECHNOLOGY, INC.	\$15,605,372.81
KROS-WISE	\$13,577,095.30



Source: FPDS-NG as of 9/5/18

Federal Procurement Data Systems https://www.fpds.gov/fpdsng_cms/index.php/en/

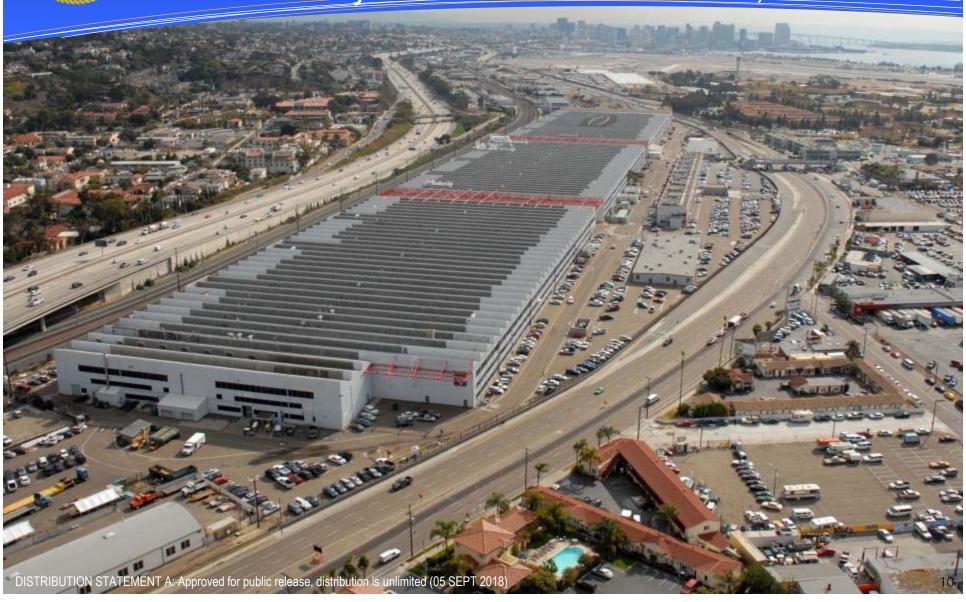
For San Diego search for:

CONTRACTING_OFFICE_NAME: "SPACE AND NAVAL WARFARE SYSTEMS"

For East Coast search for:

CONTRACTING_OFFICE_NAME:"SPAWAR SYSTEMS CENTER ATLANTIC"







Key Location Freeway and Transit Links





Vision for Old Town Campus

The Navy Needs:

- Secure, Safe and Modern Facilities in San Diego County
- Support SPAWAR's Mission Requirements
- Optimize use of Navy prime real estate property.

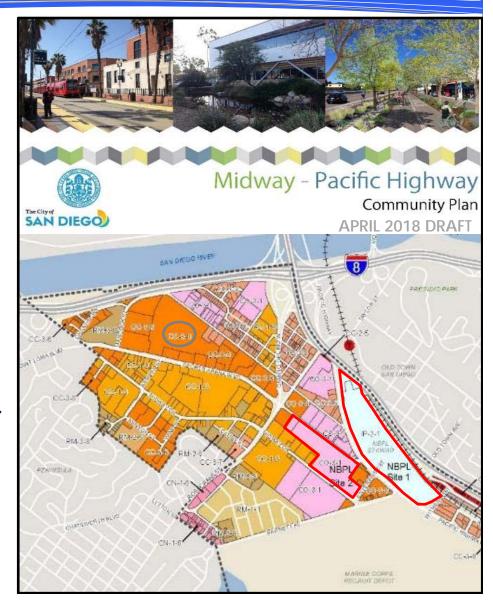


- State-of-the-art facilities for SPAWAR.
- Nation's premier center for cyber warfare.
- Cornerstone of Midway-Pacific Highway
 Community.
 - o Employment Hub.
 - Model for modern multi-use urban planning.



Key Part of Midway-Pacific Community Plan

- OTC Redevelopment Enhances the Midway-Pacific Highway Community Plan.
- Provides an anchor for other development in the area.
- Helps retain and grow technical workforce.
- Encourages new businesses to locate or expand near the city.
- Improves 29 blocks at the front door of downtown San Diego.





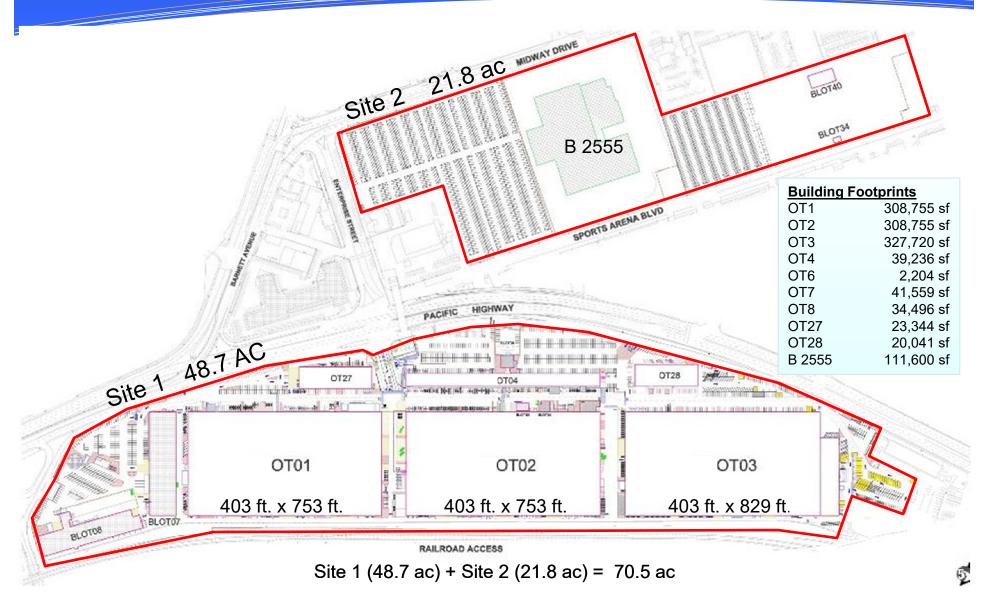
Universal Support Military and Civilian Chains of Command





NBPL OTC Redevelopment Plan

Major Tenant: Space and Naval Warfare Systems Command





NBPL OTC Redevelopment Initiative



The Navy Has: 10 Buildings



- 2 Miles from Downtown
- Next to Old Town Transit Station
- Next to I-5, I-8 & Pacific Hwy



5 yr Requirement*

- 675k sf Admin Space
- 275k sf Warehouse/Storage
- 590k sf Lab/Shop
- 360k sf Open Laydown

Today

*Initial numbers; Analysis continues

Todav



Industry Forum Purpose

Opportunity for Real Estate Industry Leaders to explore the property and see it's untapped potential.

Some Possible Solutions:

- All 70.5 acres available for consideration (whole or part).
- Long-term Lease in return for building new facilities.
- Land Swap in return for building new facilities.
- Renovate and modernize a portion of existing footprint.
- Provide Navy facilities in another part of metro San Diego.
- Build new Navy facilities on another piece of DON land.
- Facilities do not necessarily have to be all in one building/location.
- Navy is looking for creative, achievable solutions.

Save The Date

Navy Seeks Industry Input on Redevelopment of San Diego Base

INDUSTRY FORUM at Naval Base Point Loma

https://www.fbo.gov Solicitation: N6247318RP211

DATE/TIME

Monday, 5 November 2018; 7:00 am to 12:00 pm

LOCATION

NAVAL BASE POINT LOMA OLD TOWN CAMPUS (NBPL OTC) 4301 Pacific Hwy San Diego, CA 92110

0700	Constitute (Double to the constitute of
0700	Security/Registration
0800	Introductions and Announcements
0810	Welcome to NBPL OTC - Commanding Officer CAPT Dickson
0825	Navy Growth & San Diego Impact - Commander Navy Region Southwest RDML Lindsey
0845	SPAWAR - Cyber Mission and Tenant Requirements – Commander RADM Becker
0905	City of San Diego Community Midway/District Plan
0940	Site Opportunity Context
	 Tenant Requirements/Relocation
	 EUL Real Estate Authorities and Processes.
	RFI and RFP overview.
1030	OTC Environmental/Facility Cond*
1100	Brief Unguided Site Tour

Note: All attendees will be required to present government-issued identification (i.e. Driver License) to attend this event. All attendees should register to attend by sending their name and affiliation to <a href="https://www.milensendows.nih.gov/nmilensendows.



Notional Timeline

- ✓ Phase I Jul-Dec 2017 Internal Analysis
 - ✓ Requirements Identification
- Phase II Feb-Dec 2018 External Engagement
 - September 14, 2018 Release Request for Interest
 - Gauge interest in private redevelopment of OTC
 - In exchange for new Navy facilities
 - November 05, 2018 Industry Forum
 - Onsite brief and tour
 - Ask questions
 - Dec Review and Assessment of responses
- Phase III TBD RFP?

